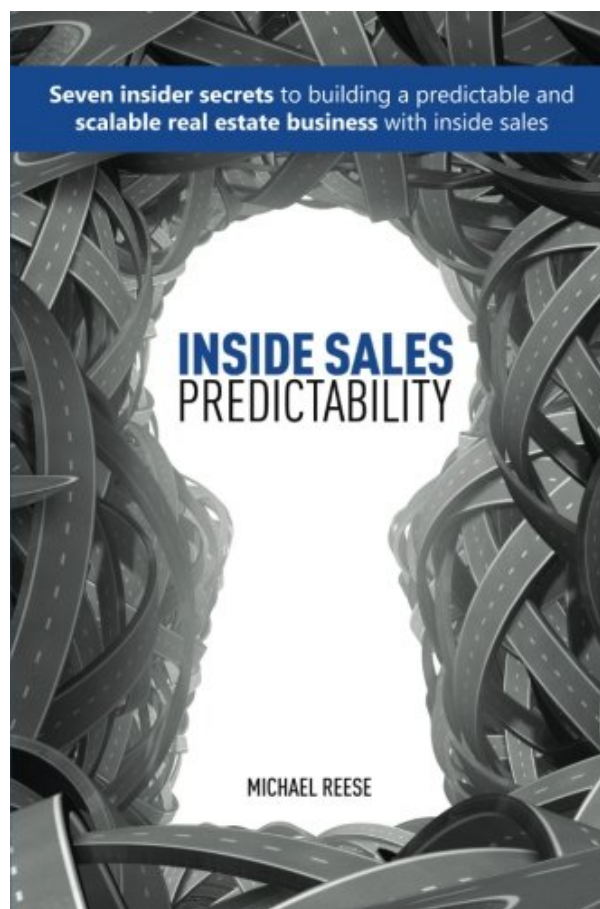# INSIDE SALES PREDICTABILITY: 7 INSIDER SECRETS TO BUILDING A PREDICTABLE AND SCALABLE REAL ESTATE BUSINESS WITH INSIDE SALES BY MICHAEL R



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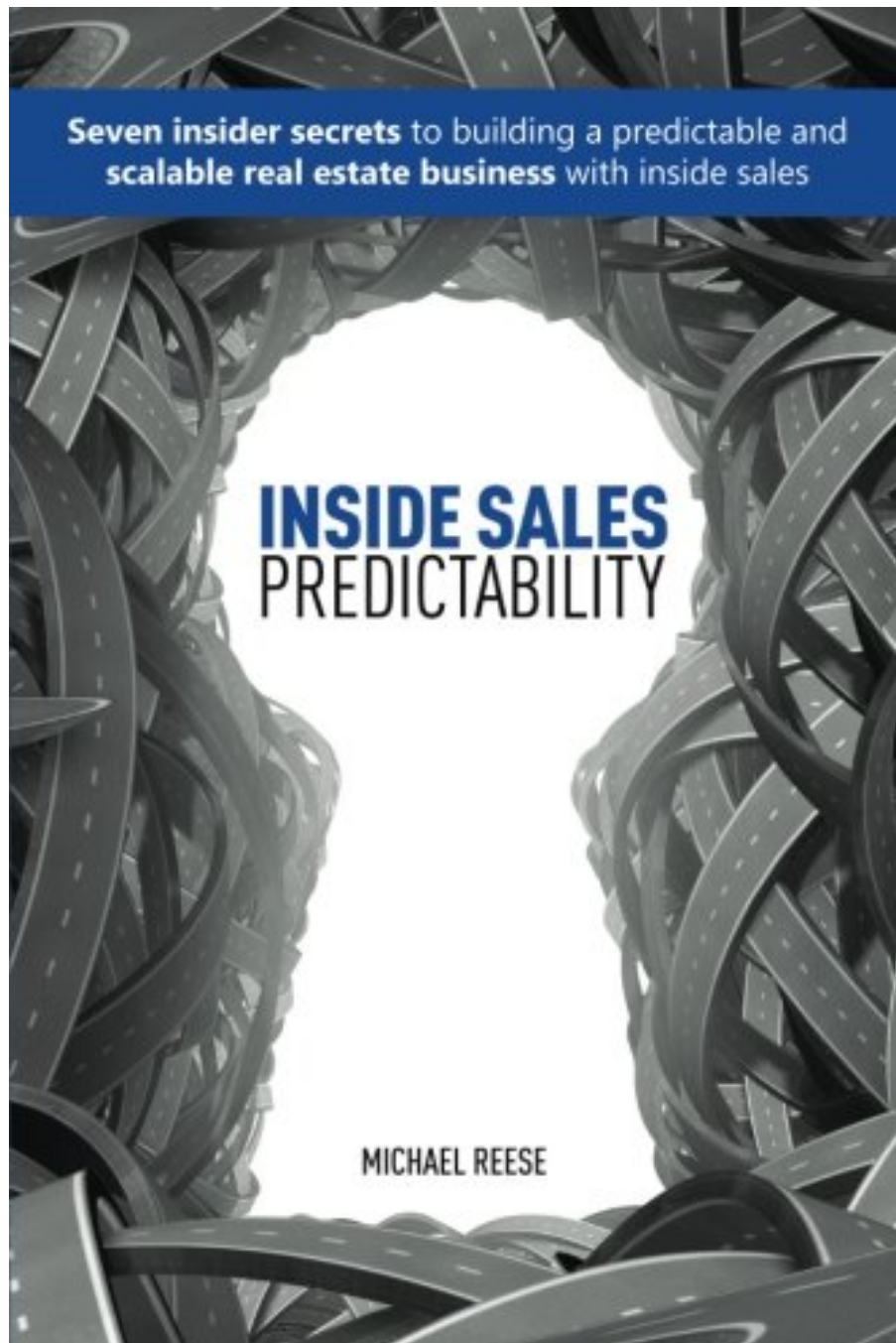Click link bellow and free register to download ebook:
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About the Author
Since 2002 when Michael Reese decided that Real Estate was the career for him, he has been lauded by the National Association of Realtors as one of their 30 Under 30 Honorees in 2007, ranked as the #17 team worldwide for Keller Williams, co-founded the National Association of Expert Advisors in 2011 AND has helped coach and mentor thousands of agents across Northern America to Exponential Growth in their real estate businesses.

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Inside Sales Predictability is a veritable "how to" guide for the Real Estate Business Owner that is tired of working harder and is ready to work smarter. In it, the "WHY" and the "HOW TO" come together in a clear, easy-to-implement and extremely compelling manner. Michael shows you, step by step, how to create leverage, serve preemptive expertise to your marketplace and produce a rich, predictable pipeline of opportunity for your entire team's future. Never fully satisfied, his relentless pursuit of "A Better Way" has brought about a transformative shift in his own business model, and now - as always - Michael is ready to share his insider secrets with you...

- Sales Rank: #245947 in Books
- Published on: 2016-11-29
- Dimensions: 9.00" h x .41" w x 6.00" l,
- Binding: Paperback
- 180 pages

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I've read this book twice already and it packs quite the punch! It was about time someone "cracked the code" on genuinely predictable lead generation for real estate. Not only is this book the answer, but it offers full insights into what it takes to build a highly successful inside sales department. If you are looking for ideas and strategies that can make you MILLIONS this book is splattered all over with key points that can transform any real estate sales operation into a predicable lead machine, creating not just one million in profits, but possibly hundreds of millions if the vision is big enough, like ours now is after learning about

Inside Sales Predictability in real estate. Michael Reese and the team really brought it on this one, thanks for all the hard work and for opening our eyes into what is truly possible in real estate. I have since bought multiple copies of the book to give out to my Inside Sales Agents to make sure they are bought into the vision, everyone on the team gets it and they're fired up about building our own Inside Sales machine!

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Must-read for any real estate agent looking to get consistency and predictability in their business by leveraging inside sales
By Woods
About two years ago I read one of Michael Reese's other books, The Miracle Morning For Real Estate Agents, and it changed my life. Since then I've had the privilege of working with Michael and I've seen the inner workings of his highly productive, efficient, and innovative inside sales model for real estate. I realize that I may be biased because I've worked so closely with Michael and seen firsthand the results of the strategies and tactics outlined in this book. When I read Inside Sales Predictability I was surprised to see how well the entire inside sales process was laid out. This is a must-read for any real estate professional looking to get consistency and predictability in their business by leveraging inside sales. We're implemented the exact system that's taught in this book in another industry and it's working extremely well. This is the definitive blueprint for nailing inside sales in real estate. There's nothing else like it in the market.

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