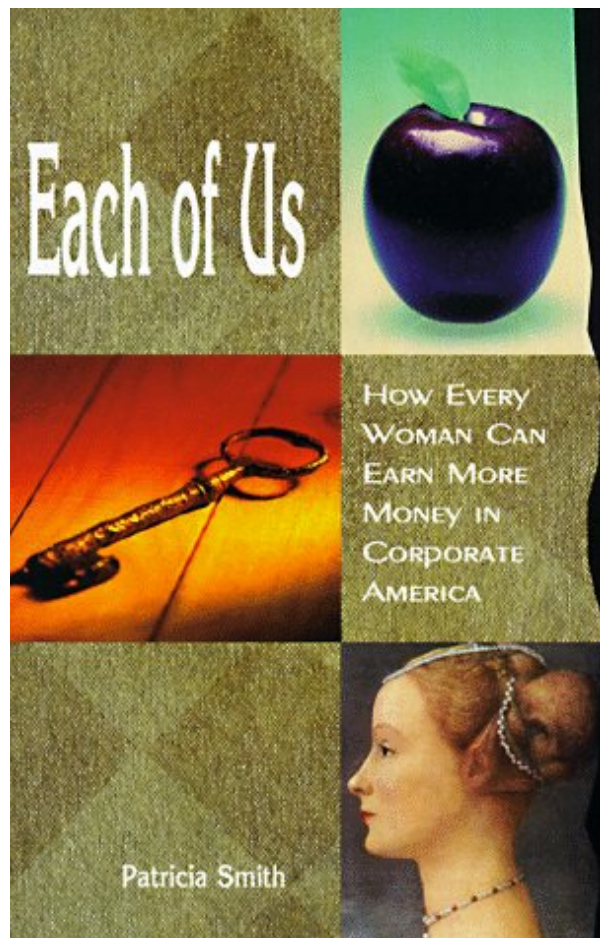
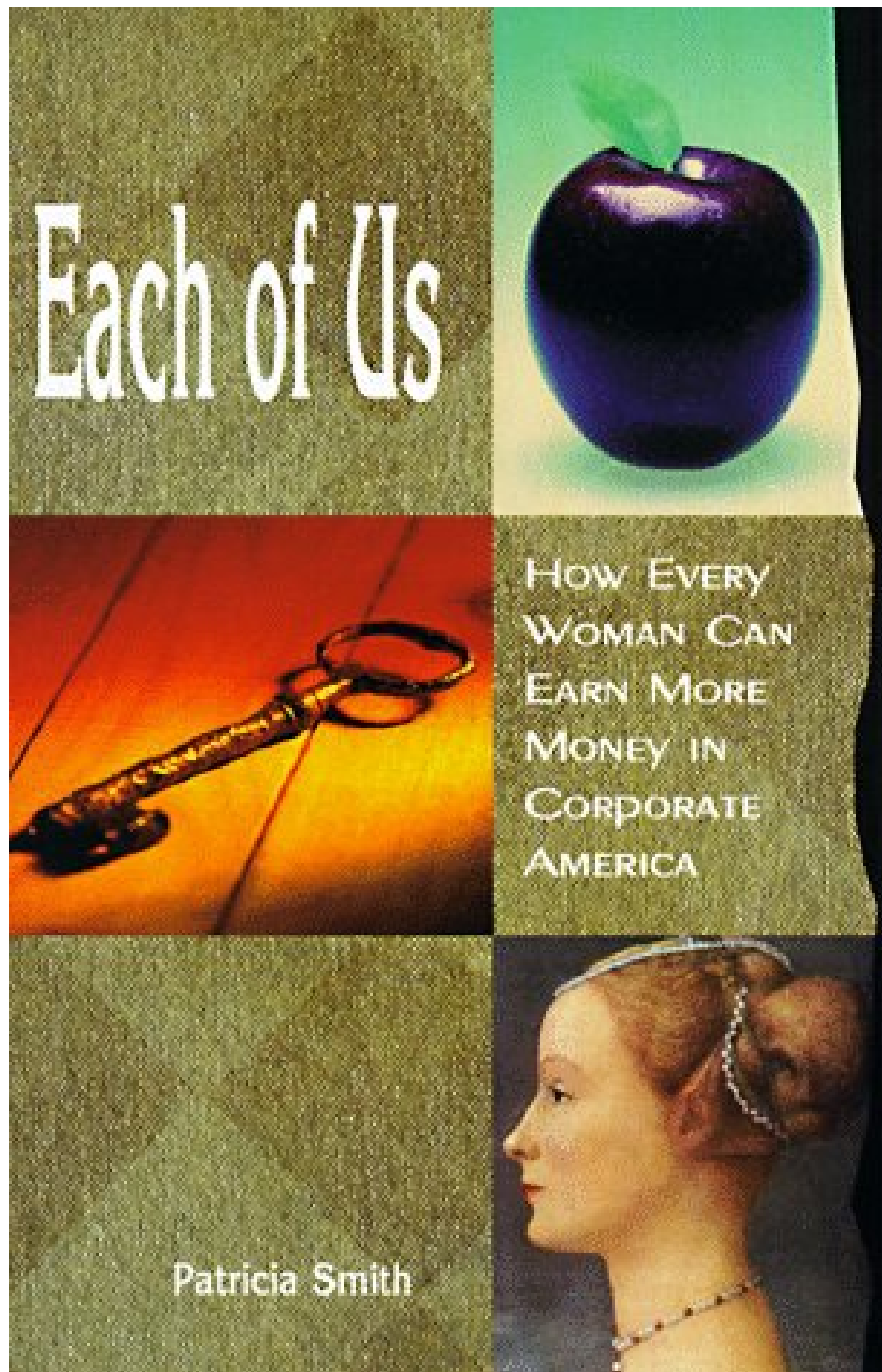


EACH OF US: HOW EVERY WOMAN CAN EARN MORE MONEY IN CORPORATE AMERICA BY PATRICIA SMITH



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Review

"...so how can women earn more for their efforts? This covers the underlying qualifications for higher-paying positions, providing women with the keys to changing careers into better-income areas." -- The Midwest Book Review

"Every working woman owes it to herself to carefully read *Each of Us*- it could make a world of difference for her economic well being, now and in the future." -- Wisconsin Bookwatch

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About the Author

Business professional and entrepreneur, Patricia Smith pulls from over 30 years in the workforce and research on the topic. Born and raised female, she relates to the approach women bring to the job market. Her desire to see all women working and earning at their full potential is reflected in her writing. "Many, many women have done it, so can we."

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PDF

Women are almost half the workforce, yet their incomes in comparison to men's have changed only slightly in the past 20 years. While there are more women in visible professions than ever before, most women do not believe they "qualify" for the higher-paying positions. They are much more qualified than they realize. This book is written to help each woman recognize and rise above the barriers to a higher income. END

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Very inspiring; potentially life-changing

By Deb Oestreicher

Generally I'm not big on self-help books; they are typically full of no-brainer truisms and advice that is impossible to follow (i.e., if you could follow it, you wouldn't need the self-help book).

This book, however, is very insightful about women in the workplace, and although it contains its share of truisms, it also offers some enlightening observations. For example, men assume they will learn on the job, while women assume they need to have experience in every aspect of a job description before applying. Also, women may shy away from higher-level or management positions, assuming they require too much work/stress, but in fact many of these positions offer more recognition and pay for LESS work/stress.

I personally found this book to be of great help in getting a new perspective on my career and on presenting my professional self and would recommend it to any woman interested in gaining perspective on gender in the workplace.

0 of 0 people found the following review helpful.

Andrea Novakowski

By Andrea Novakowski

A good overall primer to help women understand the actions they need to take to be more successful in business. This book covers topics from dressing for success to learning to read financial statements. Your eyes will be opened to seeing work in a totally different way. This book best serves women who have no knowledge of the inner workings of business.

2 of 2 people found the following review helpful.

This is a MUST READ

By Gina Kim

This is a MUST READ book if you're thinking of changing careers, have been out of the workforce, or just want to make more money. This book changed my life, and I can't say that about very many books. Because of this book, I went for jobs I would not have considered before. I had several offers, and have a job I love.

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